

DAR ES SALAAM STOCK EXCHANGE PLC (DSE)



INVITATION TO ATTEND SECURITIES INVESTMENT AND TRADING (SIT) COURSE

The DSE will conduct its SIT Course from **4th July 2022** to **18th July 2022** at the **DSE Offices**. This course is aimed at enhancing skills and capacity of the securities industry market participants, college students and investors.

During this course, you will understand how you can enhance your knowledge about Bond Trading, Raising capital and financing alternatives, Capital Markets legal framework and DSE Rules, Equity and Debt Research, Financial Analysis and Valuation of Securities, Asset & Portfolio Management alongside your current profession/work or increase your potential to be employed by or work as the DSE Licensed Dealing Member (Broker/Dealer), Custodian Banks, Investment Advisors, Auditing Firms or other major players in Capital Markets including the prospective investment banking industry.

Who Should Attend

Treasury Managers, Financial Controllers, Risk Managers, Investment advisors, Lawyers, Investment Bankers, Investor Relations officers, Bond Dealers, Audit committee members, Fund Managers, Accounting Officers, employees of securities brokerage firms, Mutual funds, Hedge funds, Pension Funds Managers, Insurance companies, University Students and interested parties.

Duration

2 weeks from 4th July – 18th July 2022.

Training Fee

Application Fee is TSH 20,000/= Application form is available on DSE website www.dse.co.tz

| Status | Participation Fees before 17th June 2022 | Participation Fees after 17th June 2022 |
|---------------------|--|---|
| In- Person Delegate | TSH 1,200,000/= | 1,500,000/= |
| Virtual Delegate | TSH 1,000,000/= | 1,300,000/= |

All Registration fees are 18% VAT inclusive.

University students can apply for up to 75% partial scholarship by submitting their Letter of intent for Scholarship, academic Records and proof of Students status.

Fees payment

All cheques should be payable to "DAR ES SALAAM STOCK EXCHANGE"

All participants who register should remit funds to DAR ES SALAAM STOCK EXCHANGE at **CRDB Bank, Tower Branch ,TZS A/C no. 0150390527302**

Participation

Kindly confirm participation before 01st July 2022 by filling the application form and send to the following email addresses: Bross@dse.co.tz and copy, info@dse.co.tz

Yours sincerely,
DAR ES SALAAM STOCK EXCHANGE

Brighton Ross Kinemo
For: CHIEF EXECUTIVE OFFICER

| SECURITIES INVESTMENT AND TRADING COURSE | | Date |
|---|---|--|
| Course Overview | | Monday, 4th July 2022 02:00 PM – 06:00 PM |
| Lesson 1: Overview of the Capital Markets | | |
| | 1. Meaning of Capital Markets | |
| | 2. Participants of Capital Markets | |
| | 3. Difference between Money Market and Capital Markets | |
| | 4. Money Market Instruments | |
| | 5. Types and Roles of Financial Institutions in Capital markets | |
| Lesson 2: Securities Market | | Tuesday, 5th July 2022 02:00 PM – 06:00 PM |
| | 1. Definition of Securities and Securities Market | |
| | 2. Structure of Tanzania Securities Market | |
| | 3. Types of Securities | |
| | 4. Risk and Return Profile of Different Securities | |
| | 5. Issuers of Securities Market | |
| | 6. History and Evolution of the Stock Markets | |
| | 7. Demutualization of Stock Exchanges | |
| | 8. Process of Raising Capital via IPO | |
| | 9. DSE Market Segments | |
| | 10. Listing Requirements for DSE | |
| Lesson 3: Introduction to Bonds and Fixed Income Trading | | Wednesday, 6th July 2022 02:00 PM – 06:00 PM |
| | 1. What is a Bond | |
| | 2. Structure of Bond Market | |
| | 3. Key Features of Bonds and Definition of Terms | |
| | 4. Understand Yield Curve, Coupon and Price | |
| | 5. Yield Calculations and Bond Calculator | |
| | 6. Treasury Bond Issuance Process | |
| | 7. Trading and Investment for Bonds in Secondary Market | |
| | 8. Overview of Sustainability Bonds | |
| | 9. CBI Guidelines for Sustainability Bonds | |
| | 10. ICMA Guidelines for Sustainability Bonds | |
| Lesson 4: Overview of Equity Market | | Friday, 8th July 2022 02:00 PM – 06:00 PM |
| | 1. The Concept of Stock/Shares | |
| | 2. Types of Shares | |
| | 3. Initial Public Offering | |
| | 4. Why Companies Sell Shares | |
| | 5. Investing in Shares | |
| | 6. Risks and benefits of shares | |
| | 7. How to buy and sell shares | |
| | 8. Market Indices | |
| | 9. Types of Funds (<i>Mutual Funds, Exchange traded Funds, Index Funds</i>) | |
| | 10. Equity Trading Operations. | |
| | 11. Market Manipulations and Surveillance | |
| Lesson 5: Understanding of Financial Statements | | Monday, 11th July 2022 02:00 PM – 06:00 PM |
| | 1. Overview of Financial Statement | |
| | 2. Understanding Balance Sheet | |
| | 3. Understanding Income Statement | |
| | 4. Understand Cash Flow Statement | |
| | 5. Interpretation of Financial Statements for Decision-Making Purposes | |
| | 6. Overview of Annual Reports | |
| | 7. Corporate Financial Scandals | |

| SECURITIES INVESTMENT AND TRADING COURSE | | DATE |
|--|---|--|
| Lesson 6: Financial Analysis & Valuation | | Tuesday, 12th July 2022 02:00 PM – 06:00 PM |
| | 1. Valuation of Companies for Investment | |
| | 2. Industry and Company Analysis | |
| | 3. Financial Ratios and Interpretation | |
| | 4. Research, Analysis and Commentaries | |
| | 5. Interest Rates and Stock Prices | |
| Lesson 7: Asset and Portfolio Management | | Wednesday, 13th July 2022 02:00 PM – 06:00 PM |
| | 1. Overview of Portfolio Management | |
| | 2. Traditional vs Non Traditional | |
| | 3. Investment Risk and Returns | |
| | 4. Roles of Financial Advisors and Portfolio Managers | |
| | 5. Investment Cycle | |
| | 6. Creating Portfolio for Institutions and Individuals | |
| | 7. How fund performance is measured | |
| Lesson 8: CSD & Registry Operations | | Thursday, 14th July 2022 02:00 PM – 06:00 PM |
| | 1. Central Securities Depository | |
| | 2. Basic Features of CSD | |
| | 3. Services Related to CSD Operations | |
| | 4. Clearing and Settlement | |
| | 5. Delivery vs Payment/Settlement Cycle | |
| | 6. Registry Operations | |
| Lesson 9: Legal Aspect & Highlight of DSE Rules | | Friday, 15th July 2022 02:00 PM – 06:00 PM |
| | 1. Overview of Capital Markets Regulatory Bodies | |
| | 2. Key Legal Principles in Securities | |
| | 3. Capital Markets Licenses | |
| | 4. Meaning and Role of SRO | |
| | 5. DSE as SRO | |
| | 6. DSE Governance Structure and Legal Instruments | |
| | 7. DSE Rules | |
| | 8. Continuing Obligations | |
| | 9. Investors Protection Rules | |
| | 10. DSE Rules Book 2022 | |
| Lesson 10: How to become a Stock Brokerage | | Monday, 18 th July 2022 02:00 PM – 06:00 PM |
| | 1. Registration, License | |
| | 2. Meaning of Stock brokers and Dealers | |
| | 3. Types of Accounts and Requirements for Account Opening ("KYC") | |
| | 4. Categories of Client | |
| | 5. Overview of Front and Back Office | |
| | 6. Market Structure | |
| | 7. Order Management | |
| | 8. Market Operations | |
| | 9. Closing and Open Prices | |
| | 10. Demo Application to Trading Platform | |
| | 11. Introduction to Hisa Kiganjani App | |
| | 12. DSE Data Services | |