

SOVEREIGN TRUST INSURANCE PLC

PROFIT FORECAST FOR THE FOURTH QUARTER 2021

| PREMIUM INCOME CLASS OF BUSINESS | N'000 OCT | N'000 NOV | N'000 DEC |
|---|----------------------|----------------------|----------------------|
| MOTOR | 967,680 | 1,965,600 | 3,024,000 |
| FIRE | 624,960 | 1,269,450 | 1,953,000 |
| MARINE | 372,960 | 757,575 | 1,165,500 |
| GENERAL ACCIDENT | 406,880 | 826,475 | 1,271,500 |
| CAR/ENGINEERING | 443,520 | 900,900 | 1,386,000 |
| ENERGY BUSINESS | 1,216,000 | 2,470,000 | 3,800,000 |
| GROSS PREMIUM WRITTEN | 4,032,000 | 8,190,000 | 12,600,000 |
| PROVISION FOR UNEXPIRED RISK | -212,844 | -432,339 | -665,137 |
| REINSURANCE EXPENSES | -1,724,972 | -3,503,849 | -5,390,537 |
| NET PREMIUM EARNED | 2,094,184 | 4,253,812 | 6,544,326 |
| COMMISSION INCOME | 298,829 | 606,997 | 933,842 |
| NET UNDERWRITING INCOME | 2,393,014 | 4,860,809 | 7,478,168 |
| CLAIMS EXPENSES | -806,400 | -1,638,000 | -2,520,000 |
| CLAIMS RESERVE | -122,615 | -249,061 | -383,171 |
| CHANGE IN IBNR | -94,070 | -191,080 | -293,969 |
| REINSURANCE CLAIMS RECOVERED | 141,887 | 288,208 | 443,397 |
| NET CLAIMS INCURRED | -787,128 | -1,598,853 | -2,753,743 |
| ACQUISITION EXPENSES | - 540,192 | - 1,097,265 | - 1,688,100 |
| UNDERWRITING EXPENSES | -109,401 | -222,220 | -341,878 |
| TOTAL UNDERWRITING EXPENSES | -649,593 | -1,319,485 | -2,029,978 |
| UNDERWRITING PROFIT | 956,293 | 1,942,471 | 2,694,448 |
| INVESTMENT INCOME | 201,904 | 410,118 | 630,950 |
| SHARE OF PROFIT IN ASSOCIATE COY | 2,624 | 5,330 | 8,200 |
| FINANCE COST | -20,008 | -40,641 | -62,525 |
| MANAGEMENT EXPENSES | -639,382 | -1,298,745 | -1,998,070 |
| PROFIT BEFORE TAX | 518,815 | 1,053,843 | 1,273,003 |

SOVEREIGN TRUST INSURANCE PLC

FOURTH QUARTER BUDGETED CASH FLOW STATEMENT FOR 2021

| | N |
|--|-----------------------------|
| OPERATING ACTIVITIES | |
| Premium from policy holders | 12,197,279,149 |
| Reinsurance in respect of claims | 443,397,125 |
| Cash paid to and on behalf of employees | (1,079,204,595) |
| Reinsurance Premium Paid | (5,390,537,200) |
| Other Operating Cash Payments | (771,250,000) |
| Claims Paid | (2,520,000,000) |
| Underwriting Expenses Paid | (2,029,977,600) |
| Taxation Paid | (104,300,415) |
| Net Cash flow From Operating Activities | <u>745,406,464</u> |
| | |
| INVESTING ACTIVITIES | |
| Purchase of Fixed Asset | - 372,379,400 |
| Intangible Asset | - 107,000,000 |
| Investment Property | 30,315,668 |
| Investment Income | 630,950,985 |
| Net Cash flow From Investing Activities | <u>181,887,253</u> |
| | |
| FINANCING ACTIVITIES | |
| Convertible Bond | (603,487,638) |
| Net Cash flow From Financing Activities | <u>(603,487,638)</u> |
| | |
| Net Cash and cash equivalent for the year | 323,806,079 |
| Cash and cash equivalent at the beginning | 5,274,017,000 |
| | <u>5,597,823,079</u> |
| | |
| Closing Cash and Cash Equivalent | |
| Cash and Bank | 1,949,021,554 |
| Short Term Investment | 3,648,801,525 |
| | <u>5,597,823,079</u> |