The Board of Directors of East African Breweries Limited (EABL) is pleased to announce the half year results for the period ended 31 December 2019. EABL revenue rose by 10% to Kshs 45.9 billion driven by higher volumes sold across the Group. Profit for the period grew by 9% attributable to increased revenue, strong innovation pipeline and continued cost efficiencies across the organization.

**Key Highlights:**

- Group’s volumes grew by 5% driven by a strong mix across brand categories.
- During the period, EABL leveraged innovations to drive sales, with new brands contributing 38% of revenues. Recently-launched brands include Tusker Cider, Hop House 13 Lager, Guinness Smooth, Sikera Cider, Black & White whisky, Smirnoff X and "Triple Ace Vodka and Uganda Waragi variants among others.
- Gross profit improved by 14% and profit after tax grew 9% driven by a calmer operational environment, strong top line performance, positive mix and cost efficiencies generated through productivity initiatives.
- Group’s capital expenditure stood at Kshs 4.4 billion with investment in production capacity improvements for existing and new brands as part of supporting future growth of the business.

Overall, EABL delivered a strong set of results in the first half of the year across all segments and markets, although excise duty escalation on alcoholic beverages in Kenya’s last budget negatively impacted bottled beer. This robust set of results, supported by continued investment behind our brands, places us on a consistent growth trajectory to achieve our performance ambition.

**Dividend**

The Board of Directors has recommended an interim dividend of Kshs 3.0 per share. The records date for qualification of the dividend is 28 February 2020. The dividend shall be paid net of withholding tax on or about 17 April 2020.

By order of the Board.

Joyce Munene
Group Company Secretary
Date: 31 January 2020