

CUTIX PLC

RC50599

**THIRD QUARTER FY 2023 FORECAST
FOR THE PERIOD ENDED JANUARY 31,
2023**

Cutix Plc

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THIRD-QUARTER FINANCIAL YEAR 2023 FORECAST
STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE
INCOME

Assumptions underlying the statement of Profit or Loss and Other comprehensive income

1. The global market continues to experience shortages of raw materials and high inflation due to the impact of Ukraine and Russia conflict.
2. We anticipated decline in revenue to the tune of 7% in the third quarter of FY2023 when compared to second quarter due Christmas holidays.
3. Profit before tax is estimated to be ~~N~~221million based on the assumptions below.
 - a) Raw material cost to sales will be about 60% of Third quarter FY 2023 revenue.
 - b) There may be high finance cost due to hike monetary policy rate by Central Bank.
 - c) Distribution cost will decrease slightly in 3rd quarter FY 2023 when compared with Second quarter due decrease in revenue.
 - d) Advert and Promo costs will increase for 3rd quarter of FY2023 when compared to the previous quarter due to the company's intention to go for television advert.

STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

	<u>3RD QTR FY</u> <u>2023</u>	
	31/01/2023	
	N000	
Revenue	1,917,338	100%
Cost of Sales	(1,353,072)	71%
Distribution, Admin & Other expenses	(277,802)	14%
Other Income	9,340	0%
Finance Charges	(74,276)	4%
Operating Profit Before Taxation	<u>221,528</u>	12%
Taxation-Estimated	(71,997)	4%
Profit /(Loss) after Tax	<u>149,532</u>	8%
Other Comprehensive Income, net of Income tax	-	0%
Total Comprehensive Income for the Period	149,532	8%
Profit attributable to shareholders	<u>149,532</u>	8%
Total Comprehensive Income attributable to shareholders	<u>149,532</u>	8%



Ijeoma Oduonye (ACIS)
Chief Executive Officer
FRC/2016/ICSAN/00000015363



Ebere Nwabueze (ACA)
Chief Financial Officer
FRC/2021/001/00000025337

3RD QUARTER 2023 FORECAST STATEMENT OF CASH FLOW

	N'000
Cash Flow from Operating Activities	1,541,342
Operating Cash Flow before Changes in Working Capital	(1,078,940)
Net Cash Generated from Operating Activities	462,403
Cash Flow from Investing Activities	(277,442)
Cash Flow from Financing Activities	(74,276)
Net (Decrease/Increase) Cash and Cash Equivalent	110,685
Opening Cash and Cash equivalent	49,576
Cash and Cash equivalent at end of the period	160,261

Assumptions underlying the Third Quarter of FY 2023 Statement of Cash flow forecast

1. Cash receipt from customers will be about 80% of Revenue.
2. There will be increase in the cash outflow due high raw material cost.
3. We anticipate an increase in investing activities in the third quarter of FY 2023 for Property plant and Equipment.
4. We also anticipate decrease in financing activities in the third quarter of FY 2023, the repayment of term loan obtained from Bank of Industry been completed.
5. Net Cash and bank balances in second Quarter FY2023 will increase slightly when compared to first quarter FY2023 due to above assumptions.

	3 months
	31/01/2023
	N000
1 REVENUE	
The company has three major product groups being house wiring cables, power cables, and metal products. These products are distributed through our distributors across the nation. Products are also supplied to project owners, contractors, developers, institutions, organisations, etc.	
Revenue	
House wiring cables	1,385,616
Power Cables	528,717
Metal products	3,005
	1,917,338
2 OTHER INCOME	
This is made up of:-	
Sale of scrap	9,340
Profit/loss on disposal	-
	9,340