

AFRICA

PROPERTY INVESTMENT SUMMIT & EXPO

DEVELOPING
AFRICA'S NEW
REALITY

BROCHURE
24-25 AUGUST 2017

SANDTON CONVENTION CENTRE
JOHANNESBURG, SOUTH AFRICA

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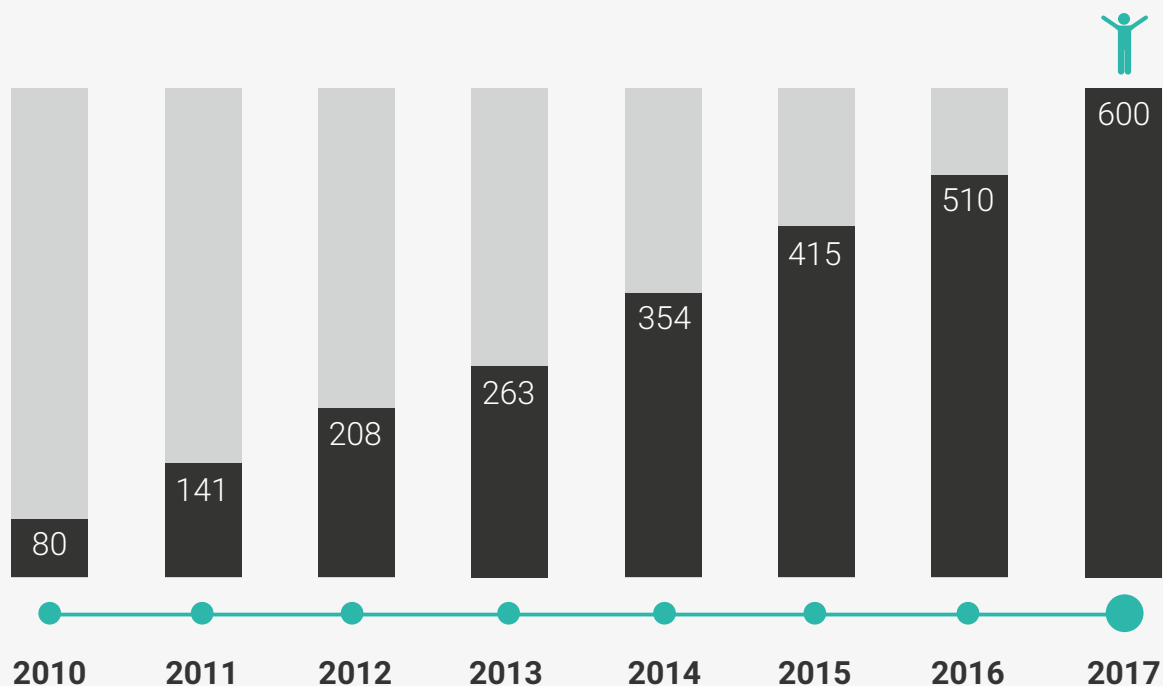
INVESTMENT PARTNER



RETAIL INTELLIGENCE PARTNER



DELEGATE GROWTH



DELEGATE BREAKDOWN

12%

FINANCE &
BANKING

7%

MEDIA

7%

CONSTRUCTION
& ENGINEERING
SERVICES

12%

PROPERTY
MANAGEMENT
& SUPPORT
SERVICES

7%

ARCHITECTURAL
& QUANTITY
SURVEYING
SERVICES

8%

RETAIL
TENANTS &
HOSPITALITY

4%

LEGAL &
CONSULTANCY

20%

INVESTMENT
FUNDS &
ADVISORY

22%

PROPERTY
DEVELOPMENT

1%

OTHER



WHY API 2017?

The Africa Property Investment Summit & Expo (API) is Africa's largest and most premier real estate event. It connects the most influential local and international Africa property stakeholders, driving investment and development into wide range of real estate and infrastructure projects and developments across the continent.

Over the last 8 years The API Summit has proven to be Africa's flagship real estate event connecting the region's most senior investors, developers, operators and professionals and providing the perfect platform to do deals across the region.

The two day conference is an accumulation of bespoke networking opportunities, learnings and transactions through an extensive range of discussions, networking receptions as well as a dedicated exhibition area designed to give you the most traction for your company and brand. This stand-alone event is the ideal opportunity to discuss current trends, share industry experiences and enjoy insightful debates with Africa's top real estate minds.

API Summit & Expo is hosted by the well-established API Events, comprising of a team of passionate, property-savvy professionals who strive to deliver the highest quality content for every event. Running for over eight years, the 2017 Africa Property Summit and Expo will transcend and further drive growth in Africa's real estate sectors.

API BY NUMBERS 2017



600+

DELEGATES



250+

COMPANIES



35+

COUNTRIES



50+

EXHIBITORS



25,000+

DATABASE



50+

MEDIA
PERSONNEL



100+

INDUSTRY LEADING
SPEAKERS



8+

YEAR TRACK
RECORD



THE 2017 SUMMIT THEME:

DEVELOPING AFRICA'S NEW REALITY

The African real estate narrative has shifted and evolved over the last 2 years with the impact of geopolitical and economic challenges changing the property landscape.

To address this new reality and create fresh avenues of growth, stakeholders will discuss how to reinvent their strategies, realign their models and collaborate with new players in developing Africa's future property market.

KEY FOCUS AREAS

- 1 Trumpenomics, Brexit, African elections and their effects on African real estate.
- 2 New Debt: The emergence of non-bank lenders and new sources of debt financing.
- 3 Will local governments and public sector step up in the drive to make housing more affordable and accessible?
- 4 How are Zambia, Kenya and Ghana leading Africa's logistics sector rise?
- 5 The move towards convenience retail or are mixed-use developments the answer to a successful African retail sector?
- 6 Overcoming the Overcrowding Issue: How can African cities become more economically dense — not merely crowded?
- 7 Green-building in Africa: Uncovering the return on investment.
- 8 Healthcare facilities and serviced apartments as lucrative new asset classes?
- 9 The rise and rise of collaborative offices and its effect on Africa's commercial real estate sector.
- 10 Local institutional and pension fund capital fueling African real estate.
- 11 How will innovative technologies impact the way we design, build and operate real estate in Africa?
- 12 Cameroon: Africa's new hotspot.

PARTICIPATION IN THE CONFERENCE

Registration for the conference is open and closes on the day of the conference. Registration fees are as follows:

R7700
\$550

EARLY BIRD RATE
BEFORE 31 MAY 2017

R9750
\$700

STANDARD RATE
31 MAY UNTIL
10 AUGUST 2017

R11 750
\$845

LATE RATE
FROM 11 AUGUST 2017

R695
\$55

DINNER* (ADD. COST)
NOT INCLUDED IN
REGISTRATION FEE

* Dinner includes a selection of premium wines on offer

Please visit our website www.apisummit.co.za for further details.

For any enquiries contact: **Chad Angel:** Commercial Manager | **Email:** chad@apisummit.co.za

API 2017 NEW FEATURES

AGENDA ITEMS



SUB-CONFERENCES

NETWORKING



ONLINE INTERACTIVE
PORTAL

DIVERSIFIED DISCUSSION FORMATS



CASE STUDIES



STREAMS



PRIVATE MEETINGS



WORKSHOPS



API AWARDS



INVITE-ONLY SESSION



POWER HALF HOUR



API 2017 AGENDA SNAPSHOT

THURSDAY 24 AUGUST 2017 - DAY ONE

07h30-08h45	REGISTRATION & BREAKFAST			
09h00-09h05	OPENING REMARKS FROM MASTER OF CEREMONIES			
09h05-09h15	WELCOME ADDRESS BY PLATINUM SPONSOR			
09h15-10h00	AFRICA'S NEW REALITY: HOW A MOVE TOWARDS DIVERSIFIED ECONOMIES CAN TRANSFORM RISK INTO OPPORTUNITY			
10h00-10h30	THE BIG MOVE: AFRICA'S ROAD FROM OPAQUENESS TO TRANSPARENCY			
10h30-11h15	THE NEW TERRAIN: AFRICAN REAL ESTATE INVESTMENT REALIGNED			
11h15 - 11h45	TEA & COFFEE BREAK			
11h45-12h30	NEW DEBT: TRADITIONAL BANK FINANCING VS THE EMERGENCE OF NON-BANK LENDERS AND NEW SOURCES OF DEBT			
12h30-13h15	DEVELOPING AFRICA'S NEW PARADIGM: THE RISE OF METROPOLITAN MIXED USE DEVELOPMENTS IN AFRICA			
13h15-13h30	API AWARDS			
13h30-14h30	NETWORKING LUNCH: EXHIBITION AREA			
14h30-18h00	BREAKAWAYS:			
	Room 1: FUNDING & CAPITAL MARKETS	Room 2: SECTOR & COUNTRY FOCUS	Room 3: DEVELOPMENT DEN	Room 4: ALTERNATIVE
14h30-15h30	CRACKING THE CODE: CAPITAL RAISING FOR AFRICAN REAL ESTATE [INVEST AFRICA]	THE NEXT FRONTIER: AFRICA'S LOGISTICS SECTOR	PROJECT DELIVERY RISK IN AFRICA: EXPERTS GUIDE TO SUCCESSFUL DEVELOPMENTS & RISK MITIGATION IN AFRICA	ALTERNATIVE ASSET CLASS: HEALTHCARE FACILITIES IN AFRICA
15h30-16h15	WORKSHOP: HOW TO VALUE AFRICAN PROPERTY [HOSTED BY JLL]	CAMEROON: AFRICA'S NEW HOTSPOT?	CASE STUDY: DEVELOPING REAL ESTATE IN CÔTE D'IVOIRE	ROLE REVERSAL: THE MULTINATIONAL'S PERSPECTIVE ON AFRICAN REAL ESTATE
16h15-17h15	CAPITAL MARKET MASTERCLASS: THE EVOLUTION OF BOTSWANA'S LISTED PROPERTY SECTOR	CAUGHT IN THE MIDDLE? HOW TO KEEP UP WITH AFRICA'S HOTEL BUILDING BOOM	WORKSHOP: INSIDER'S GUIDE TO CONSTRUCTION COSTS & PROCUREMENT IN AFRICA	ALTERNATIVE FUNDING: NON-CONVENTIONAL AND UNDEREXPLOITED FUNDING SOLUTIONS
17h15-18h00	BEYOND PIONEERING: FUNDING THE AFRICA PROPERTY BUSINESSES OF THE FUTURE [HOSTED BY ABSA]	MAURITIUS: AFRICA'S INVESTMENT GATEWAY	ON THE GROUND: IMPLEMENTING INFRASTRUCTURE AND BULK SERVICES IN AFRICAN DEVELOPMENTS	THE RISE OF SERVICED REAL ESTATE IN AFRICA
18h00-19h00	EXHIBITION NETWORKING SESSION			
19h00-21h00	NETWORKING DINNER			

FRIDAY 25 AUGUST 2017 - DAY TWO

07h30-08H45	REGISTRATION & BREAKFAST	
09h00-09h05	WELCOME BACK	
09h05-09h30	POWERING AFRICA: SUPPORTING ECONOMIC GROWTH AND REAL ESTATE DEVELOPMENT BY INCREASING ACCESS TO RELIABLE, AFFORDABLE, AND SUSTAINABLE POWER IN AFRICA.	
09h30-10h15	THE SEISMIC SHIFT: AFRICAN PENSION & SOVEREIGN FUND CAPITAL MOVING FROM STOCK MARKETS TO REAL ESTATE INVESTMENTS	
10h15-10h45	TEA & COFFEE BREAK	
10h45-16H30	SUB-CONFERENCES	
	Room 1 : FUTURE CITIES AFRICA	Room 2: RETAIL INNOVATION SUMMIT
10h45-11h15	[WORLD BANK] AFRICAN CITIES: OPENING DOORS TO THE WORLD: BOOSTING REGIONAL INTEGRATION, CROSS BORDER TRADE, EXPORTS AND URBAN DEVELOPMENT	THE NEW TRAJECTORY FOR AFRICAN RETAIL: UNCOVERING AFRICA'S NEW RETAIL GROWTH NODES & DEVELOPMENT MODELS
11h15-12h15	DESIGNING FOR DENSITY AND OVERCOMING THE OVERCROWDING ISSUE: HOW CAN AFRICAN CITIES BECOME MORE ECONOMICALLY DENSE – NOT MERELY CROWDED?	DEEP DIVE: UNPACKING THE AFRICAN RETAIL DEVELOPMENT
12h15-13h00	DEFINING THE AFRICAN SMART CITY: THE NEED FOR REAL ASSIMILATION OF SMART-ORIENTATED THINKING INTO VIABLE INFRASTRUCTURE, POLICY, MASTER PLANNING AND DELIVERY IN AFRICA.	UNCOVERING: THE SADC RETAIL OPPORTUNITY
13H00-14h00	NETWORKING LUNCH	
14h00-14h30	CASE STUDY: HARNESSING THE BLOCK-CHAIN TO REJUVENATE AFRICA'S LAND MARKETS	CASE STUDY: A RETAILERS JOURNEY THROUGH AFRICA
14h30-15h15	SPRINGING AFRICAN CITIES FROM THE LOW DEVELOPMENT TRAP	EXPANSION, RETREAT OR ENTRY: WHERE TO NEXT FOR AFRICA'S RETAILERS?
15h15-15h45	CASE STUDY: AFRICAN AFFORDABLE HOUSING DEVELOPMENT	THE INTERACTION OF DIGITAL AND PHYSICAL RETAIL IN THE AFRICAN CONTEXT: HOW IS IT SET TO EVOLVE?
15h45-16h30	BUILDING AFRICA'S HOUSING AND HOUSING FINANCE MARKET: ADDRESSING BOTH AFFORDABILITY AND ACCESSIBILITY TOGETHER	RETAIL-TAINMENT: THE NEXT BIG THING FOR AFRICAN RETAIL AND SHOPPING CENTERS?
16H30-20h00	NETWORKING COCKTAIL FUNCTION HOSTED BY PROFICA	

SUB-CONFERENCES

The API Summit & Expo 2017 will introduce two focused sub-conferences to this year's agenda. These subject focused conferences are driven by our overall theme and derive from the need to unpack specific topics into more detailed-orientated and focused sessions.

01 SUB-CONFERENCE ONE

FUTURE CITIES AFRICA: Urban Development & Master Plan Cities In Africa

Developing Africa's New Reality would not be possible without taking into consideration the planning, infrastructure and urban development requirements needed in order for African cities to thrive and grow. The **FUTURE CITIES AFRICA** sub-conference will take an in depth look into how African Cities can better open its doors to world and create more economically dense and inclusive urban areas.

[WORLD BANK] AFRICAN CITIES: OPENING DOORS TO THE WORLD: BOOSTING REGIONAL INTEGRATION, CROSS BORDER TRADE, EXPORTS AND URBAN DEVELOPMENT

DESIGNING FOR DENSITY AND OVERCOMING THE OVERCROWDING ISSUE: HOW CAN AFRICAN CITIES BECOME MORE ECONOMICALLY DENSE – NOT MERELY CROWDED?

Can flexible and inclusive urban planning be the solution?

What new urban planning issues are being considered?

- **ADDRESSING DIS-CONTENTEDNESS: THE NEED TO MOVE FROM EXPANSION AND LEAPFROG DEVELOPMENT TO INFILL DEVELOPMENT**
Disconnected: Cities have developed as collections of small and fragmented neighborhoods, lacking reliable transportation and limiting workers' job opportunities while preventing firms from reaping scale and agglomeration benefits. How can African cities develop to be sustainable, resilient, inclusive centres of economic growth and how can infill development break the negative development cycle?
- **BACK TO THE DRAWING BOARD:** creating formal, planned housing that is connected to jobs and services
- How will design, layout, technological innovations and social impact shape Africa's cities of the future?

DEFINING THE AFRICAN SMART CITY: THE NEED FOR REAL ASSIMILATION OF SMART-ORIENTATED THINKING INTO VIABLE INFRASTRUCTURE, POLICY, MASTER PLANNING AND DELIVERY IN AFRICA.

- What does making African cities 'Smart' mean and what are the long-term benefits?
- How improved data management and data driven decision making can help bolster African cities?
- Viability of 'tecnho cities' in Africa: Can they work and are the economically feasible?

CASE STUDY: HARNESSING THE BLOCK-CHAIN TO REJUVENATE AFRICA'S LAND MARKETS

SPRINGING AFRICAN CITIES FROM THE LOW DEVELOPMENT TRAP:

How can African governments and institutions Formalize land markets, clarify property rights, and better leverage off land values to finance Africa's urban infrastructure.

- a. Improved valuation of land and properties closer to their market value, deepening the tax base.
- b. Improved enforcement of land and property taxes on a larger number of owners, broadening the tax base.
- c. Monetization of underused public land.
- d. How to stimulate urban investment and development in challenging economic climates?
- e. Urban land and property rights: a need for clarification

CASE STUDY: AFRICAN AFFORDABLE HOUSING DEVELOPMENT

BUILDING AFRICA'S HOUSING AND HOUSING FINANCE MARKET: ADDRESSING BOTH AFFORDABILITY AND ACCESSIBILITY TOGETHER

- **PUBLIC PRIVATE PARTNERSHIPS AS AN ENABLER TO GROWTH IN AFFORDABLE HOUSING DELIVERY:** a key constraint facing housing developers in the delivery of housing at scale is access to serviced land for housing. How can Government and public sector better facilitate increased housing construction?
- **AFRICA'S MORTGAGE MARKET: A MARKET IN THE MAKING?** What needs to be done to unlock Africa's mortgage market and increase the accessibility to finance?
- **SUPPLY VS DEMAND:** Land, infrastructure, materials and construction Vs Primary & Secondary Financing Markets

02 SUB-CONFERENCE TWO

RETAIL INNOVATION SUMMIT:

The African retail sector has received a lot of attention and investment over the last 10 years, however, there has been a shift in the understanding of what local consumers need and what African retailers can afford. This shift has resulted in developers, investors, retailers, industry experts and financiers ultimately changing their perspective and reinventing their retail strategies to match this new reality. The **RETAIL INNOVATION SUMMIT** will focus on the move towards innovative and realigned retail business and development models, new supply chain efficiencies as well as the evolution of African consumer product and experience preferences.

THE NEW TRAJECTORY FOR AFRICAN RETAIL: UNCOVERING AFRICA'S NEW DEVELOPMENT MODELS & RETAIL GROWTH NODES

- A look into the untapped countries, cities, and counties ripe for retail development and investment
- Going small is getting big: The rise of small format convenience centers and malls in Africa
- The new shift: developing affordable retail centers in Africa: how are developers teams using innovative design, cost engineering, financial structuring and effective project management to help drive down retail development costs and aligning market-related rentals with what retailers can now afford.
- Retail centers as part of large mixed use developments? Is this defensive strategy a recipe for success?

DEEP DIVE: UNPACKING THE AFRICAN RETAIL DEVELOPMENT:

Each country on the continent is unique, however, certain retail fundamentals prevail such as the right location, market attractiveness, infrastructure access, security, design and size. Leading African Property professionals take a look at the retail development process from selecting the right site to ensuring the right size, branding and tenant mix to match local demand.

UNCOVERING THE SADC RETAIL OPPURTUNITY

Despite an economic slowdown in Mozambique, Zambia, Botswana and Angola interest and development in the regions retail sectors continues to grow. Interest is coming from master franchises entering and expanding, Middle East retailer interest in Angola, global luxury brands taking aim and continued SA local retailer and developer expansion into the region. This session will focus on:

- New entrants: RMB Westport, Novare, Mara Delta and other leading developers and investors signaling their intentions for retail expansion in the region
- Gaborone and Lusaka: Oversupply or Opportunity?
- Angola & Mozambique: Down but not out – amidst political and economic turmoil retail interest continues to grow.
- Zimbabwe: What does the future hold?

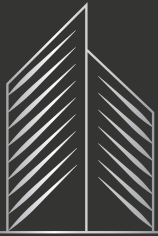
CASE STUDY: A RETAILERS JOURNEY THROUGH AFRICA

EXPANSION, RETREAT OR ENTRY: WHERE TO NEXT FOR AFRICA'S RETAILERS?

To get their share of the market retailers have tackled many obstacles including the dearth of real estate, challenging infrastructure, trade barriers, liquidity issues and changing legislation. With a notable slowdown of retailers and tenants entering the market we take a look at those operators continuing to expand into new cities, countries and towns as well as those international retailers entering and taking aim. Entering and Operating in SSA - What are Retailers options and which strategies are working? Own stores, Joint Venture, Franchise, Acquisition

THE INTERACTION OF DIGITAL AND PHYSICAL RETAIL IN THE AFRICAN CONTEXT: HOW IS IT SET TO EVOLVE?

Retailers in Africa have a huge opportunity to think creatively about how they can increase engagement and improve service both Online and in-store via digital mediums – be it through the power of mobile, social channels or in-store technology. Hear from experts in physical and digital retail on how their worlds will continue to collide on the African continent



AFRICA
PROPERTY
INVESTMENT
AWARDS

Set to become Africa's premier real estate competition, the API Awards will be launched at this year's API Summit & Expo. The conference is Africa's leading real estate gathering and will take place on August 24th and 25th at the Sandton Convention Centre, Johannesburg, South Africa. These prestigious awards provide a platform for distinguished developers, suppliers and owners in the African real estate industry [Excl South Africa] to showcase their best projects and services, giving special recognition to the best that Africa has to offer. The Awards are organized by API Events, Africa's leading real estate conferencing company.
Website: www.apievents.com

API AWARDS OBJECTIVES

Through the API Awards, leading property trailblazers and developments are honored. New benchmark and standards for property profession are developed. Each leading API Award is a distinctive recognition meeting the following objectives:

- 01 To recognize and reward excellence in the real estate and associated sectors.
- 02 To encourage innovative real estate solutions within the industry.
- 03 To enhance quality standards.
- 04 To promote confidence in the real estate and property industry.
- 05 To safeguard and strengthen interest of stakeholders in the industry.
- 06 To provide a strategic and reputable platform of interaction for the different stakeholders in the industry.

THE CATEGORIES



BEST RETAIL DEVELOPMENT



BEST MIXED-USE DEVELOPMENT



BEST COMMERCIAL
HIGH-RISE DEVELOPMENT



BEST ARCHITECTURAL DESIGN



BEST GREEN BUILDING IN SSA



BEST HOTEL DEVELOPMENT

HOW TO ENTER

01 SELECT YOUR CATEGORY

You can enter as many projects as you wish in the 6 categories, and one entry can be in more than one category as long as it meets all the eligibility requirements and separate entries are sent.

02 PRE-ENTRY FORM

Companies wishing to enter the competition must complete and submit one online pre-entry form as well as send in photos in high resolution as well as other necessary materials i.e. maps, videos etc. per project so that API Events team can verify each project's eligibility. Everything must be included in a file attached to an email or alternatively sent through a dropbox, google drive or WeTransfer link. [Only developments completed between 2015 and April 2017 and based in Sub-Saharan Africa (Excl RSA) will be accepted]

Pre-entry deadline: July 15th, 2017

03 PRE-SELECTION & ADD. MATERIALS

Pre-selected projects may be required to send in additional information as well as any other necessary materials at the request of the API Events team.

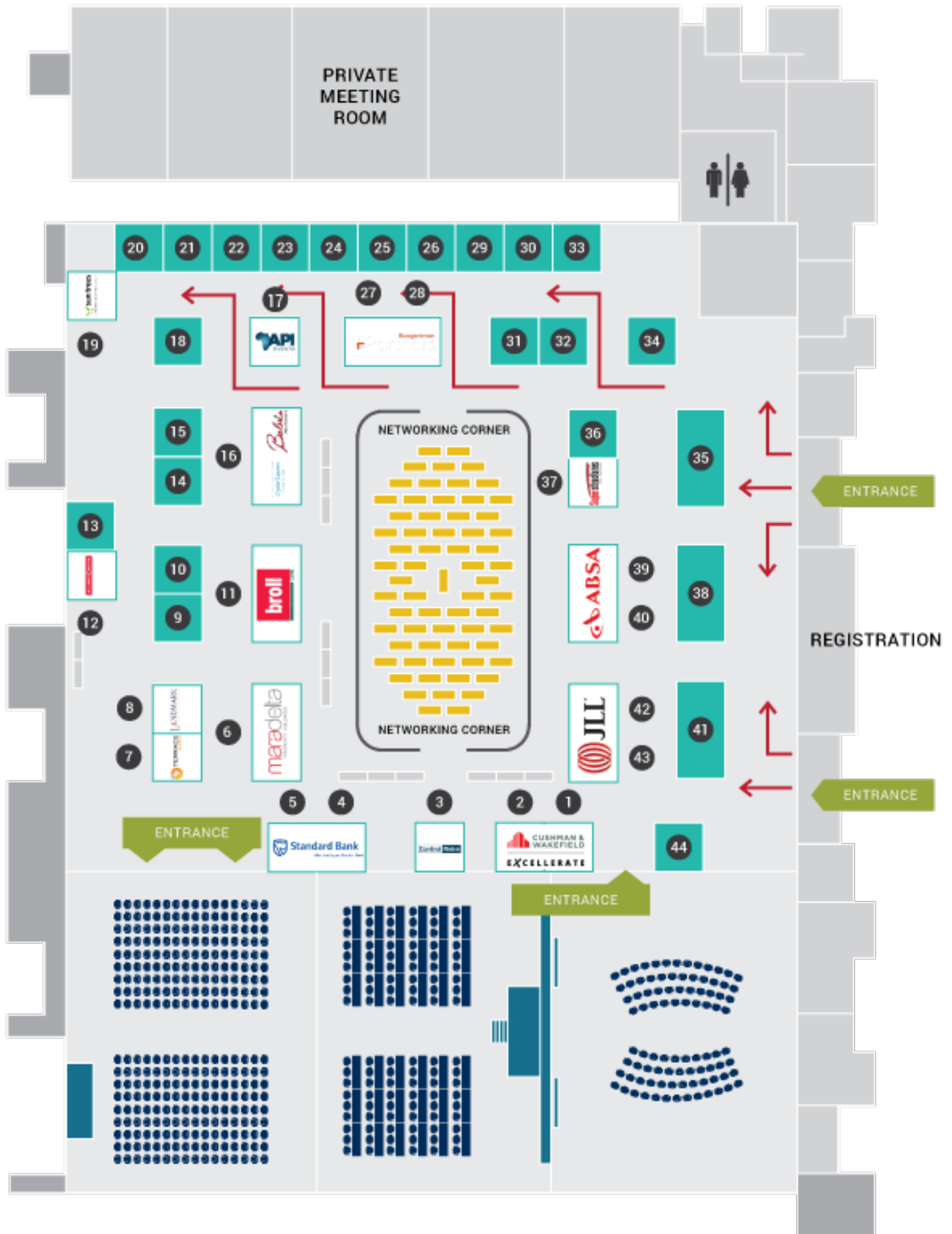
04 JURY

All completed applications received by July 15th 2017, will be submitted to the API Awards Jury, an independent body of real estate professionals selected by API Events. The jury will then individually review all the entries and submit their results by July 31st. The jury's mission is to select four finalists in their order of preference in each of the 6 categories mentioned in item 1. The project with the most number one votes will then be chosen as the final winner for that particular category.

05 AWARDS CEREMONY

The 6 category winners will be revealed at the API Awards ceremony to be held during the API Summit & Expo on Thursday 24 August, 2017.

API 2017 LAYOUT



API 2017 SOME OF THE KEY SPEAKERS



DERRICK ROPER
CEO
Novare Equity Partners



PETER MALIA
Investment Director
CDC Group,
United Kingdom



THAPELE TSHEOLE
Chief Executive Officer
Botswana Stock Exchange,
Botswana



DR. FRIEDEMANN ROY
Global Product Lead
Housing Finance
IFC, Financial Institutions
Group
Washington DC



BRONWYN CORBETT
CEO
Mara Delta
Mauritius



NJ AYUK
Chief Executive Officer
Centurion Law Group,
Cameroon



ANDREW ROBINSON
Real Estate Executive
Massmart
South Africa



SETHEBE MANAKE
Chief Executive Officer
Vantage Properties
Botswana



GUIDO GIACHETTI
Group CEO
Real Estate Group
Botswana



MICHAEL O'MALLEY
Director
RMB Westport
South Africa



MALCOLM FAIR
Managing Director
Riscura Solutions



**KLAUS-DIETER
KAEMPFER**
Head: Commercial Property
Finance Africa
Barclay's Africa Group CIB,
South Africa



JOAO TERLICA
Managing Director
Sagaci Research
Nigeria



ADRIAN MAGUIRE
CEO
FATTi
South Africa



ABBAS JAMIE
Director for Innovation and
Transformation
Aurecon
South Africa



DANIEL BLOCH
Co-Founder & COO
BenBen
Miami



DEREK ENGELBRECHT
Partner: Assurance
Ernst & Young
South Africa



GERHARD ZEELIE
Head of Real Estate
Finance: Rest of Africa
Standard Bank CIB
South Africa



GREG PEARSON
Head of Developments
Mara Delta
Mauritius



GUY BRIGGS
Director
Urban Design
South Africa



HEIDI RIX
Chief Operating Officer
Mara Delta Property
Holdings Limited



JOE SIMPSON
Asset Manager
Time Projects



JOSHUA ASKEEW
Head of Valuation
Sub-Saharan Africa
JLL
South Africa



DR MARTYN DAVIES
Managing Director
Deloitte
South Africa



MICHAEL KAFE
Economist
Africa Research
Standard Bank
South Africa



ROBERT HERSOV
Chairman
Invest Africa
London



ROELOU SLABBERT
Advisor
RMB Westport
South Africa



SANDY KELLY
Managing Director
Time Projects



SELWYN BLIEDEN
Head of CPF Coverage
Rest of Africa
Barclay's Africa Group CIB
South Africa



SIMON ARDONCEAU
Head of Strategic
Consulting
JLL
South Africa



TOBY SELMAN
Chief Executive Office
Africa Logistics Properties
Kenya



TOM MUNDY
Head of SSA Research &
Market Intelligence Group
JLL
South Africa



TREVOR WARD
Principal
W Hospitality Group
Nigeria



TIM WHITE
CEO & Founder
Profica



THIERRY GIANNONE
Managing Director
Profica
East Africa



API 2016 COMPANIES IN ATTENDANCE

21st Century Communities	Menzi Investment	DHK Architects	Themba International
Jacques Real Estate	Billion Group	Regal MTS	High Commision of The Republic of Rwanda
Abnim Global Resources	MG Properties	Diagonal Projects Africa	Time Projects Botswana
JLL	BLC Robert & Associates	RMB Westport Property Partners SA	Hodari Projects
Absa Bank	Mitonago Investment	Dijalo Property Services	Turnstar Holdings
JSG Global Resources	Bricks and Mint	SA Corporate Real Estate Fund Managers	Home Afrika
Actis	Musa Dudhia & Company	Dor-Bliss Business Centre	Uacn Property Dev Co Plc
Kalumbila Town Development Corporation	Britam Asset Managers	SADC	Hotel Spec
Agristructures	Nabo Capital	Enforce Security Services	UACN Property Development Company
Ken Chu Nigeria	Broll Ghana	Smith and Simpsons	HTI Consulting
Akwaaba Radio, USA	National Investment Bank	Excellerate Property Services	Uber
Kharis Adullam Co.	Caisse Properties	Skyscape Architects	Huntrex 350 (Pty) Ltd t/a Macdonald & Company
Almansoor	Nedbank	Farrow Laing Quantity Surveyors	Vantage Capital
Knight Frank	Capri Africa	SOURCE Capital, SA	Ibroak Nigeria Enterproses
Amitofo Developments	Nkosi Property	Fernridge Consulting	Watumishi Housing Company REIT
Knight Frank LLP	Carlisle Property Holdings South Africa	Stanbic Bank	IFC
Anjarwalla & Khanna	Nuvo Consulting	First National Bank	Xterra Capital Advisors
Latitude Five	CBRE	Stanbic IBTC Capital	Impacto Grupo World S.A
ARC Architects Pretoria	OMP Management Services	First National Bank Zambia	NKC African Economics
Luxury Villas Group	CDC Group	Stanbic Bank	Integrated Solutions
ASAQS	Ozmik Property Investment	FNB - CPF	RLB Pentad
M3 Infrastructure	Central Bank Tanzania	Stanbic IBTC Capital	Intercontinental Trust
ASH Company	Pangani Group	FRISIA Partners	RMB a Division of FirstRand Bank
Mara Delta	Centre for Affordable Housing Finance in Africa	Standard Bank South Africa	Interior Services Group South Africa
Assenta Property Group	Paragon Architects	G. Elias & Co	SERTEM Groupe
Mara Delta Property Holdings	Centro Property Group	STANLIB Kenya	Investec Asset Management
ATBU Trust And Investment	Perigeum Capital	G5 Properties	ST Real Estate
Mashonaland Holdings	Century Real estate	Steven Herring Consulting cc	Jabisan 06
ATTAFRICA	Phatisa	Galencia Properties	
Masscash	Colonial Properties	Steyn Le Roux Truter Architects	
ATZ Law Chambers	Pizo de Jaba Investment	Ghana Daily News	
Massmart	Compass Group	Sunbird Group	
Aurecon South Africa	Profica Project Management	Goldfields (AGL) Damang W/ Region	
Maptpato Nigeria	Control Risks	SVA International	
Axis Real Estate	PROPCo	GPA plc	
McCormick Property Development	Coral Property Consultants	TARCH	
Barclays Africa Group	Property 101	Grant Thornton	
MDA Property Systems	CR Holdings	Tatu City	
Barclays/Absa	PYLOS	Harry Global Resources	
MDD	Cushman & Wakefield	Tetris / JLL	
Basil Read	QualConsul QS	HC Capital Properties	
Median Infrastructure Development Company	D Logan Group		
Batfam Group	Raphiliquees Company		

INDUSTRY PARTNERS



PLATINUM MEDIA PARTNER



OFFICIAL PRESS PARTNER



MEDIA PARTNERS



HOW TO REGISTER



EMAIL US



REGISTER ONLINE



CALL & TALK TO US

CONTACT US

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Commercial Manager
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